



Annual General Meeting **Date: 10th Dec 2016**

Venue : KKC Karate dojo
Commenced : 18:00hrs **Finished :** 19:30

Attendees : Doug Turnbull DT Shaharin Yussof SY Jenny Fuller JF
 André Noujaim AN
Remote Attendees: Marcel Saunders MS

**IFKKA
COMMITTEE**

*President and
Country Representative*
Jennifer Fuller

Vice President
Doug Turnbull

*Secretary and
Public Officer*
Shaharin Yussof

Treasurer
Anthony Zamattia

Dojo Operators
**Doug Turnbull
Shaharin Yussof
André Noujaim
Jennifer Fuller
Marcel Saunders**

1 Opening Remarks

2 Apologies

No apologies

3 Previous Minutes

Previous minutes were accepted as presented.

4 Presentation of Reports

4.1 President's Report

Full details are in the attached report and presentation.

4.2 Secretary's and Country Representative's Report

Full details are in the attached report and presentation.

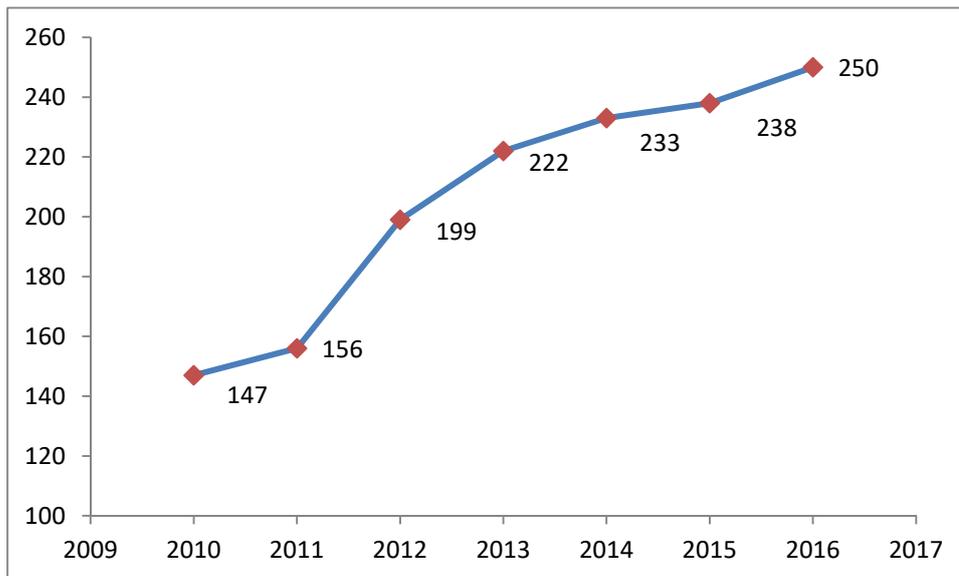


Chart showing increase in the number of students

5 Adoption of Annual Report

Proposed by JF, seconded by SY. Accepted and adopted unanimously.

IFKKA Inc. AGM Minutes

6 Presentation of Accounts

AK and AZ reported on the state of the accounts at the end of June. More details are in the attached report and presentation.

	2014	2015	2016
Operating Account	\$7,403.00	\$11,069.39	\$6,985.00
Investment Account	\$49,559.00	\$50,656.67	\$41,565.00
Assets		\$3,401.00	\$7,167.00
Liabilities		-\$6,203.00	-\$1,627.00
	\$56,962.00	\$58,924.06	\$54,090.00

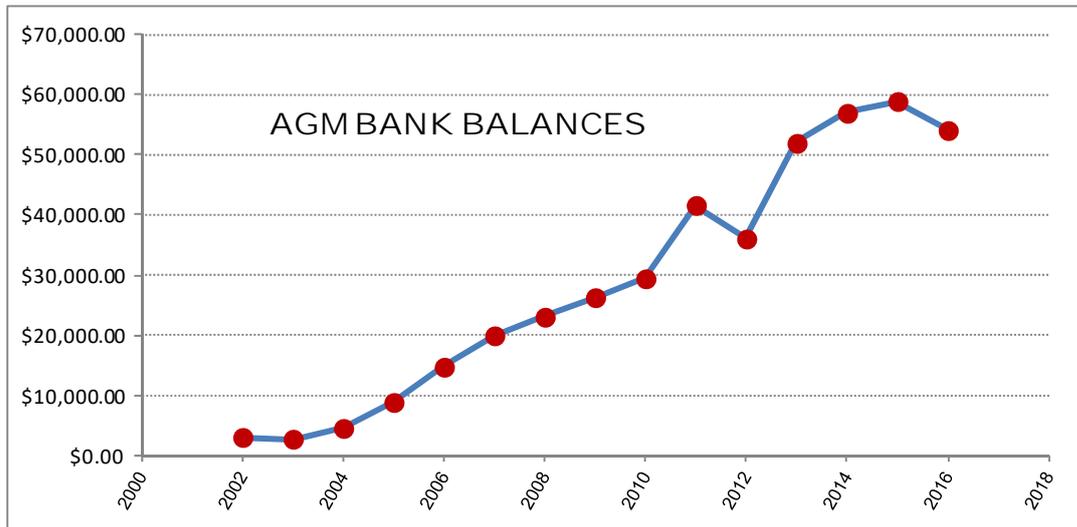


Chart showing the increase in total cash in hand

6.1 Adoption of Accounts

Proposed by JF, seconded by DT. Accepted unanimously

7 Election of Office-bearers

Three non-dojo operator positions were open for nomination as stipulated in the new constitution. It was resolved to waive the notification period for nominations, and take nominations from the floor. The following three were subsequently nominated and elected unopposed.

1. Marco Ilievski
2. Simon Allaway
3. Jack Britton

8 Motions to be put to the AGM

No motions submitted.

9 Any other competent business

There was no other competent business

10 Closing Remarks

In closing, the Jenny Fuller, the President, only had the following to say:

- As a member of this organisation you need to ask yourself :
What can I bring to the table to assist in this process?
- How can I make a difference and help the IFKKA grow?

International Federation of Karate Kyokushinkai Australia Inc



IFKKA Board Reports for AGM 5th August 2017

President & Country Representative's Report

Period: 1st July 2016 to 30th June 2017

Position held by Jenny Fuller

Note: the AGM must be held within 6 months of the close of financial year before the end of December.

Heading	Event / item	Date	Commentary
1. INTRODUCTION			<p>I will endeavour to outline the activities of the IFKKA in the year 1st July 2016 to 30th June 2017. IFKKA is a not-for-profit sporting organisation, and in the last year we have continued to experience significant change both developmentally and operationally with the introduction of the revised Constitution and opening up the membership base to the students of the various dojo. This would not have been possible without the support and assistance of the original IFKKA members and committee.</p> <p>This has been the first year under the new constitution with non-dojos operators holding position on the Executive, and as the last AGM was only 8 months ago it is still early days. This is not the end of the journey, as we the IFKKA still have a lot of work ahead, but it is nice to take the time to reflect on what we as a group have achieved.</p> <p>The IFKKA has four (4) Sydney dojos (with one dojo having a satellite dojo) and 1 Melbourne dojo, with a national member base of 289 as at 30th June 2017, up on last year's 250. However, the way members are measured now has changed. Previously when a student stopped training at the dojo they were removed from the data base, but now everyone is a member until the end of the financial year (June 30), regardless of whether they have stopped training or not. This will be covered further by the secretary.</p> <p>We continue to work closely with Shihan David Pickthall who attends our annual camp in the development of our instructors and students.</p> <p>Our focus continues to strengthen ties with other Kyokushin groups in Australia and this is aided by the regular visits of Shihan David, but it does have its ups and downs.</p>

Heading	Event / item	Date	Commentary
			Involvement with other Kyokushin groups is in line with the International Federation of Karate's (IFK) union with other Kyokushin groups in the establishment of the Kyokushin World Union (KWU) and its mandates "One World, One Kyokushin" and "Time To Be United".

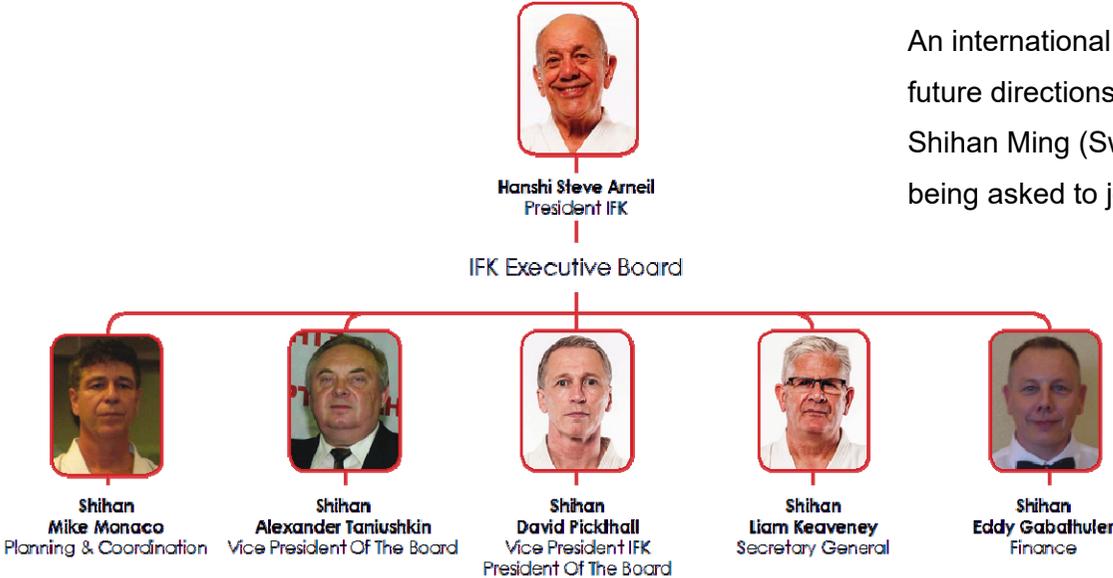
2. Country Representative (CR)

General overview

IFK internationally continues to grow, but the organisation is essentially eurocentric. However, moves have been made to widen the IFK's member base, with new countries joining. The most recent was Iraq. Globally there are 53 countries in the IFK, which is up from 51 countries listed at the last AGM. IFK management board comprises as outlined at left:

International Federation Of Karate (IFK) Executive Board

An international committee was formed to set a blueprint for strategic overview and future directions of the IFK. This was made up of Shihan Gabathuler (Switzerland), Shihan Ming (Switzerland) and Sensei Van der Boor (the Netherlands), and with myself being asked to join this group in October 2016.



Heading	Event / item	Date	Commentary
3. ADMINISTRATION			
3.1 Legals	Thanh Pham Coronial Inquest		<p>This matter was finalised in February 2017 with the coroner handing down her findings. We have worked hard to ensure procedures have been put in place to minimise the likelihood of this type of thing occurring again. Some of the strategies implemented are the establishment of a grading panel together with safety guidelines, head injury protocols, appointment of a safety officer, etc...</p> <p>Whilst the Deputy State Coroner Magistrate Harriet Grahame was complimentary of these initiatives we have made, and no orders were listed against the IFKKA due to all of the work we had done. However she did make comment directly to the IFKKA as follows;</p> <p><i>Changes since Thanh's death made by IFFKA</i></p> <p>52. <i>Jenny Fuller gave evidence that following Thanh's death, IFFKA has made a number of changes with the hope of introducing "better operating procedures".⁴⁴ She described the slow process of modernising procedures in a hierarchical organisation where traditionally the highest ranked fighter is also the leader of the organisation. She outlined a number of changes which she suggested will make gradings safer in the future, these included the use of a three person panel of assessors, a clearer and more standardised grading procedure, better record keeping, the introduction of an independent first aid officer at black belt gradings, and medical assessment before black belt gradings.</i></p> <p>53. <i>At the time of Thanh's death, it appears that there was no formal policy in place in relation to dealing with potential head injuries. Ms Fuller gave evidence that IFKKA had now developed a head injury protocol.⁴⁵ The document was shown to Dr Davies in the witness box and while he considered it "broadly reasonable" it appeared to be his view that it should be strengthened.⁴⁶ On the evidence before me</i></p>

Heading	Event / item	Date	Commentary
			<p><i>I am not in a position to comment further on the specific policy. Nevertheless in the light of his comments I urge IFFKA to undertake its review.</i></p> <p>54. <i>While the changes outlined by Ms Fuller are to be commended, I was not convinced that her level of enthusiasm was shared by all those involved in the organisation. Thanh died almost five years before Ms Fuller gave her evidence and yet it was apparent that others in the organisation were unaware or only vaguely aware of some of the changes she mentioned. Some remained in draft form.</i></p> <p>55. <i>I have some real concerns that cultural change in the organisation may be slow, but I urge Ms Fuller and others to continue the process at the conclusion of this inquest. I accept that it can be difficult to tackle comprehensive change in an organisation reliant on volunteers and I hope IFFKA has the necessary resolve to follow through. Given Ms Fuller's responsible approach to the task at hand, I refrain from making any formal recommendations in this regard.</i></p> <p>A copy of the coroners findings are available on the NSW Coroners Court Website under Coronial Findings http://www.coroners.justice.nsw.gov.au/Documents/Thanh%20Pham%2011-390934%20DTH%20OF-findings%20(2).pdf)</p> <p>This had been a significant drain on the IFKKA finances and affects the future development of the members, as legal representation at a coronial inquest is not covered by our insurance.</p>
	Online booking		<p>This continues to be a regular part of our event booking system. It has helped with the administration of events, reconciliation, maintaining of records, and the tracking of the funds for the event. Paper entries are almost a thing of the past with online booking for events being a cheaper option. We are still looking for a better integrated platform but TryBooking is acceptable for now.</p>

Heading	Event / item	Date	Commentary
3.2 Compliance	Operational policy & procedure development		This is ongoing and done on an as required basis. Which will eventually bring together a operational manual, covering all areas of the organisation's activities.
3.3 Income	Fundraising		<p>This is an ongoing process as essentially all monies raised for the IFKKA is fundraising from; raffles, drink sales at interclub events, fundraising confectionary sales, general raffles, tournament entries, camps, gradings, IFKKA stock items such as IFKKA Syllabus, IFKKA embroidered belts and IFK Badges, special stock items such as rugby jerseys etc...</p> <p>As we, the IFKKA, want to support more national and international events this area will require more attention to raise funds. We have appointed Andrew Keenan to the position of fundraising coordinator.</p>
3.4 Advertising			No advertising strategies have been developed at this stage
3.5 Executive board	Role Clarification		<p>This process has been started but still requires more work. Board member function, role accountability, and clarification need to be identified and standardised. This is ongoing and more work has been done here, but there is still more to do.</p> <p>It is important that the members of the executive have the required skill sets to effectively run an organisation. The last AGM saw the appointment of non-dojo operators to the executive to help lift the current skill set of members of the executive and to give all members a voice on the executive. This is still early days, as the last AGM was in December.</p> <p>This year saw the implementation of a road map via which identifies the roles of the</p>

Heading	Event / item	Date	Commentary
3.8 Risk Management			<p>Risk Management is an area that we have only briefly reviewed, however as we move forward, more time and resources will need to be channelled here.</p> <p>We are currently developing a draft finance manual to put processes in place and limit potential exposure in this area, and also to protect the executive responsible for the finance area by implementing minimum controls.</p>
3.9 Safety	Officials' Framework		<p>Safety continues to be a focus of the IFKKA with the introduction of a tournament official framework to ensure all referees, judges, and support persons are trained to the highest standard. For this to move forward there needs to be better training environment created, rather than a 30 minute brief prior to an event.</p> <p>The goal is to create a safe competition area and is ongoing.</p> <p>Simon Allaway has been appointed as safety officer at all IFKKA events.</p>
4. TRAINING AND DEVELOPMENT			
4.1 Camps & Seminars	IFKKA Camp	January 2017	<p>We continue to work with Shihan David Pickthall, Vice President of IFK, working on instructor and student development and bringing Australia in line with the rest of the IFK globally in syllabus & teaching. This has proved to be beneficial to the IFKKA, not just in its own development, but it has also been effective in establishing links with other Kyokushin groups in Australia. This continues with Shihan David coming out for our next camp in January 2018.</p> <p>Our last camp had 27 participants on the Friday, Saturday 37 and Sunday 34.</p>

Heading	Event / item	Date	Commentary
			<p>We had visitors from as far as Perth, the Riverina, and the Hunter Valley supporting this IFK Australia event. We are all working towards a United Kyokushin! Osu and thank you for your support.</p>
	<p>Mark Mitchell Contact Training Seminars</p>		<p>We have continued to work with Sensei Mark Mitchell in the development of our contact fighters. During this year we held 4 sessions July, November, March, and May with an average attendance of 21 persons per event.</p> <p>We are however a little disappointed that we seem to get better attendance from outside our member base. We need more members to take advantage of these sessions otherwise it will not be viable to continue.</p>
<p>4.2 Squad Development</p>			<p>There have been no formal squad development activates for this year</p>
<p>4.3 Grading</p>	<p>Grading Standardisation & Syllabus Review</p>		<p>This is essentially completed with the formulation of the draft <i>“IFKKA Grading Guidelines Manual”</i> this manual is now finalised and ratified.</p> <p>We have also worked with the IFK with grading assessment as there continues to be a lack of consistent development by all IFKKA Dojo in the basic requirements to meet the senior grades.</p>
<p>4.4 Refereeing & judging qualifications / certification</p>			<p>As briefly touched on in the section on Safety, this has been commenced. The goal is to train and develop members to be effective referees and judges in kata, clicker, roppon shobu, and full contact tournaments, as well as any other supporting roles for any tournament. Shihan Doug Turnbull has been appointed to put this qualification framework together.</p>

Heading	Event / item	Date	Commentary
4.5 Exchange Program			<p>2016 discussions have commenced to facilitate a student /member exchange program with the UK. Initially this will be with Wales and coordinated through Shihan Janine Davies. More work will be done on this, and we hope to have this commence in 2017-2018 year.</p> <p>This is still a work in progress.</p>
5. TOURNAMENTS			
5.1 Tournaments IFKKA	Tournament series		<p>These events are still popular with all of the Sydney Dojo. All sparring events are open to outside organisations, we decided to trial the kata event to outside Kyokushin events, though this however proved not to be a good move. The kata event will be an IFKKA only event from now on.</p> <p>The IFKKA tournament calendar is to run one of each; 1 kata - individual and team, 1 clicker - individual and team, 1 contact individual and an annual tournament (with 3 sparring disciplines) in each calendar year. This continues.</p> <p>From the event listed below we have 2 contact events listed, this is a timing issue due to the change in the calendar.</p>
	IFKKA Full Contact Individual	August 2016	Entries: 19 entries with entries from Shinkyokushin, Young Tigers, So Kyokushin, Shidokan, Greenstone Health Qld.
	IFKKA Clicker Individual & Team	February 2017	Entries: 73 individuals and 25 teams

Heading	Event / item	Date	Commentary
	IFKKA Full Contact Individual	May 2017	Entries: 28 with entries from Shinkyokushin, Shihan Howard Lipmann, Kyokushin Alliance.
	13th IFKKA Australian Open Championships	October 2016	<p>We changed the format of this event to be a “Sparring Spectacular” with Roppon Shobu Individual & Teams, Clicker Kumite Individual & Teams and Kyokushin Rules individual. We ran 4 rings and it was a well received event with entries from So Kyokushin, Hunter Valley Kyokushin and Shidokan.</p> <p>Total number of entries: 108 entries</p>
5.2 Tournaments IFK	5th IFK World Championships Full Contact Cadets, under 21yrs and Adults.	May 2017	<p>The IFKKA still proves to be weak in the development of full contact fighters. Unfortunately we had no competitors to enter in this event. We must continue to work on developing full contact fighters</p>
5.3 Tournaments KWU	Kyokushin World Union World Championships		<p>This has not changed. The IFKKA continues not to be in a position to enter any students these events. However, we are working locally with other KWU affiliated organisations to prepare for future events. This is disappointing for an organisation such as ours that has been in existence for more than 20 years. This is a result of a lack of focus in this area for the life of the organisation. Recent initiatives are not enough to</p>

Heading	Event / item	Date	Commentary
5.4 Australian Full Contact Karate Organisation (AFKO)			<p>change this issue, and this will take years to rectify.</p> <p>This is a new group that has formed a not for profit contact karate competition group, based on Kyokushin rules. It is still in its early days, but we thought it would be good to be a part of a group to assist with our development.</p> <p>This group is not proving to be fulfilling its promises. We will be assessing our ongoing involvement.</p>
5.5 Other Kyokushin Groups	Shinkyokushin National Karate Championships	August 2016	We had 2 representatives in this event: Alex Noujaim 3 rd in his division and Ethan Hanna 2 nd in his division.
	Arnold Classic – Melbourne	March 2017	We did not participate in this event this year
	AKKA NSW State Championships	June 2017	We had good results Eddie Noujaim winning full contact heavy weight colts, padded contact; Aleya Atlihan 2 nd , Salih Atlihan 3 rd , Rocky Crumlish 3 rd , and Natalie Noujjaim 3 rd in their respective divisions.
	Shinkyokushin Sydney Tournament	June 2017	2 Competitors from across the Sydney dojo representing the IFKKA, who performed well in their divisions, with some winning their divisions
5.6 Tournaments Other	AMAC		Small number of members continue to enter these events
	All Australian Championships	March 2017	We had students entered in this event with some good results. Ari Slamer, Danny Lai, Caitlin Grieg, and Paul Barton all performed very well, with some winning their divisions.

Heading	Event / item	Date	Commentary
<p data-bbox="91 268 443 352">5.7 Tournaments general overview</p> <p data-bbox="91 443 459 528">5.8 IFKKA Coach Contact, Clicker or Kata</p>	<p data-bbox="533 188 705 220">Kempo Ryu</p>		<p data-bbox="1003 268 2123 400">More focus on attending other Kyokushin group and Kempo Ryu events, to ensure we are in a position to enter students in International IFK & KWU events, while still promoting the IFKKA Tournament series.</p> <p data-bbox="1003 443 2123 528">Still no coach has been appointed in any of the disciplines as yet. This is still a work in progress.</p>

6. SUMMARY

Whilst this year has not been as busy as the previous, we have still done a lot of work. The Coronial Inquest continued to be a drain on the executive and all concerned, with the outcome being positive, with no orders were made against the IFKKA. However, we *cannot* return to how we use to operate. Safety must be a focus of the organisation and we must continue to move forward and not return to being the *ad hoc* organisation we once were.

It still remains difficult to develop a not-for-profit sporting organisation to ensure it meets all of its statutory obligations and still keep sight of the core focus, which in the case of the IFKKA is karate. We need to focus on the skills required by the executive to ensure we keep moving forward and hopefully this will encourage others to join the IFKKA. **A position on the board of the IFKKA should not be based on grade or seniority – it should be based on their ability to run an organisation.**

It is disappointing that we do not have any Adult Full Contact fighters to enter both IFK and KWU international events. I hope, over the coming years, with training and development that this will change.

Our focus will still continue to be working with other Kyokushin groups and ensuring we develop our students so they can attend International IFK & KWU events etc... By giving them something to train towards with their karate and not just focusing on the next grade, this will offer more of a wholistic approach to their martial arts training.

Opening up of the executive to non-dojō operator members will help to bring fresh ideas to the running of the organisation and build a stronger organisation, both now and moving into the future. The results of this are still to be seen, but we need to have an attitudinal change here.

This is my last AGM as president of the IFKKA as I have elected to stand down. However, the work must continue, and we must continue to move forward and grow.

Look at how far we have come; I hope my replacement is chosen for the benefit of the organisation and not the individual.

Remember the objects of our organisation as listed in the constitution and our mission statement

IFKKA MISSION STATEMENT

To encourage, promote, advance, and administer Martial Arts through:

- The positive development of its members in their karate endeavours.
- Follow the karate guidelines as set down by the International Federation of Karate (IFK).
- Ensure that an open, consultative, and equal organisational model is developed, regardless of karate rank, to meet these objects in a positive supportive environment.

Secretary and Public Officer's Report

Period: 1st July 2016 to 30th June 2017

Position held by Shaharin Yussof

Heading	Commentary
Dojo Numbers	<p>At 30th June, the IFKKA had 4 dojo (with one satellite dojo) in NSW, and one in VIC. We therefore also have 5 dojo operator members. This has not changed in the last financial year. The numbers for Newtown Dojo have been combined with the Petersham dojo and listed as Kuro Obi Dojo. Newtown is only for under 12 year olds i.e. up to year 6. Once they graduate from primary school, they are encouraged to move to Petersham.</p> <p>There have been changes in the number of students/members due to both enrolment and measurement criteria. This will be illustrated further on in this report.</p>
Student numbers	<p>The IFKKA has experienced slow but steady growth since 2010, where we first started tracking this information. In terms of growth, however, it is also notable that this past year has not been as good as the previous year, with new enrolments dropping by 35%</p> <p>While the last year seems to show a significant leap in membership over the previous year, this is however not entirely the case.</p> <p>Since the introduction of the new constitution last year, everyone is a member for the WHOLE financial year even after they have stopped training.</p> <p>It is important to note that IFKKA membership is not synonymous with dojo membership, thus the number of students training is less than the number of members. Dojo operator members are also regular members, and are therefore included in the members' tally.</p>
Age statistics	<p>When the membership is divided into the major age groups (<6, 6-11,12-18, 18+) the largest group by far, not unexpectedly, is the 6-11 group. Growth in this group has been high and consistent over the past 4 years.</p> <p>There has been a slight surge in growth into the under 18 group. However, examination of the actual students in this group suggests that this is a result of retention as the students moved up from the previous age group as they grew</p>

Heading	Commentary
	<p>older. About 30% of them are new “graduates” from the 6-11 age group, and there has not been significant recruitment of new students into this group, with only about 10% of this cohort being new students for the year,</p>
Gender statistics	<p>Interestingly, numbers of male vs female students, without regard to age, are very consistent across the dojo, regardless of the number of students each dojo has. Male students make up approximately 70% and females make up 30%.</p> <p>When separated by age and gender, the picture is slightly different. Interestingly, with only in Dulwich Hill dojo in the 12-18 group do the girls outnumber the boys.</p>
Grades and Grading	<p>As expected, due to higher student numbers, we also have more students in the lower grades – it takes about a year for most students to reach 8th kyu – and these numbers would consist of those who joined both last year and this year.</p> <p>There is also significant spike for 6th kyu, which will probably not translate to similar spike in the following year for 5th and 4th kyu due to the increase in hours required to attain those grades under the new syllabus, but also the increase in performance expectations at those level.</p> <p>With regard to the grade distributions within the dojo, it is generally consistent with expectations that the numbers get smaller as the grades get higher, with the exception of Kaizen dojo in Melbourne. I understand some moves are afoot to improve recruitment there (with a new venue, among other things) but I feel it is incumbent upon the IFKKA to try to assist where possible.</p> <p>Actual gradings have however dropped. This is commensurate with the lower recruitment rate, but we did have our our first Shodan grading since 2013 – Senpai Franc Pujono from Tempe Dojo.</p>

Heading	Commentary
IFKKA Roadmap	<p>An interactive roadmap/mindmap has been developed to try to represent the IFKKA and its goals. It is quite extensive. It is not expected that we can accomplish it this year, or even in the next 5 years, but the more we can achieve on this, the better. It is however important that all the goals and targets are enumerated.</p> <p>It is the start of a growing and changeable frame-work we can use to develop the IFKKA and its various activities, to maintain a safe organisation, to grow the IFKKA, manage the finances, function properly as an incorporated association, and to increase our interactions with the IFK globally as well as other Kyokushin organisations.</p> <p>We need people on the committee, and on sub-committees, who can and will develop and expand every single one of these branches.</p>
Conclusion	<p>While we have been experiencing steady growth, a couple of the dojo could benefit from increased enrolments. Future marketing efforts should dedicate some effort to enabling this, rather than leaving each dojo to their own devices.</p> <p>We should also be looking at mechanisms and methods for encouraging retention, particularly in the 12-18 group – both within the group, and as they move into the adult group.</p>

Treasurer's Report

Period: 1st July 2016 to 30th June 2017

Position held by Anthony Zamattia

International Federation of Karate Kyokushinkai Australia Inc - Profit & Loss

New report available

Profit & Loss

International Federation of Karate Kyokushinkai Australia Inc
For the 12 months ended 30 June 2017

Add Summary

	Jun-17	Jun-16
Income		
Bank Interest	181.93	680.20
Dojo Operators Fee	250.00	333.35
End of year Function Income	2,338.12	3,310.00
Grading Fees - Examiners	580.00	570.00
IFK Membership fees	580.00	770.00
IFKKA Camp Income	7,193.97	7,481.65
IFKKA Grading Fee Income	3,480.00	3,055.00
IFKKA InterClub Tournament Income	2,821.77	6,779.00
IFKKA Main Tournament Income	5,951.21	8,900.00
IFKKA Membership Fees	2,645.00	290.00
IFKKA Seminar & Training Income	1,411.17	1,196.09
Merchandise Income	3,945.00	3,224.00
Sponsorship/Fundraising Income	681.40	1,411.80
Total Income	32,059.57	38,001.09
Gross Profit	32,059.57	38,001.09
Plus Other Income		
Other Income	15.05	70.01
Postage/Courier fees	0.00	5.00
Total Other Income	15.05	75.01
Less Operating Expenses		
Accounting & Accounting System Fees	<u>553.57</u>	700.00
Bank fees	27.57	(0.27)

Equipment Depreciation	0.00	2,393.05
External Tournament Expenses/Contributions	30.00	(1,525.56)
IFK Black Belt Camp Expenses	0.00	3,588.08
IFK Fees	0.00	793.48
IFK International Tournament Expenses	0.00	5,189.27
IFKKA Camp Expenses	5,501.88	8,772.90
IFKKA End of Year Function	1,785.00	2,785.00
IFKKA Grading Expenses	1,473.24	580.00
IFKKA Interclub Tournament Expenses	2,038.48	790.59
IFKKA Main Tournament Expense	3,527.12	4,403.20
IFKKA Seminar Expenses	1,656.47	1,044.01
Insurance Expenses	943.00	1,562.36
Legal Fees	33,664.52	5,491.00
Membership Fees	50.00	0.00
Merchandise Expense	1,572.97	1,598.90
Other Expenses	<u>956.40</u>	650.52
Sponsorship/fundraising exp	0.00	117.45
Stationary and General Office Expenses	184.80	29.56
Travel Expenses	0.00	4,710.62
Total Operating Expenses	53,965.02	43,674.16
Net Profit	(21,890.40)	(5,598.06)

Profit & Loss

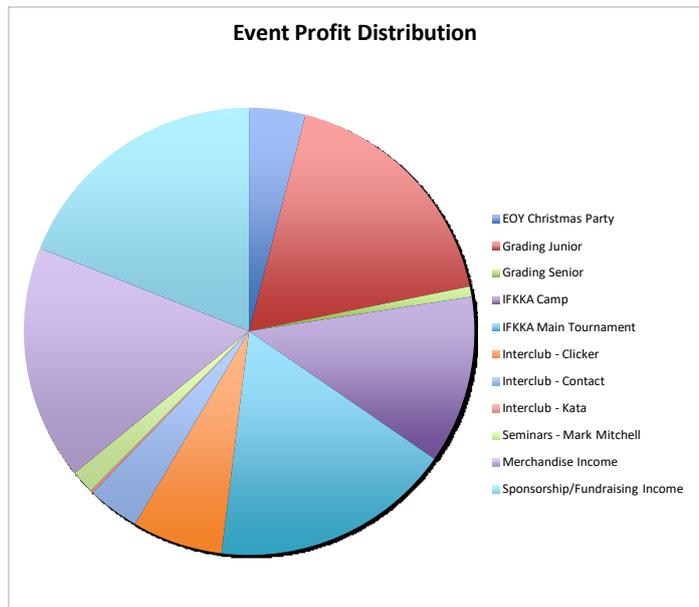
International Federation of Karate Kyokushinkai Australia Inc

All Events

1 July 2016 to 30 June 2017

	EOY Christmas Party	Grading Junior	Grading Senior	IFKKA Camp	IFKKA Main Tournament	Interclub - Clicker	Interclub - Contact	Interclub - Kata	Seminars - Mark Mitchell	Unassigned	Total
Income											
Bank Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.93	\$181.93
Dojo Operators Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$250.00
End of year Function Income	\$2,338.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,338.12
Grading Fees - Examiners	\$0.00	\$580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$580.00
IFK Membership fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$580.00	\$580.00
IFKKA Camp Income	\$0.00	\$0.00	\$0.00	\$7,193.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,193.97
IFKKA Grading Fee Income	\$0.00	\$2,480.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
IFKKA InterClub Tournament Inc	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,460.00	\$1,186.77	\$175.00	\$0.00	\$0.00	\$2,821.77
IFKKA Main Tournament Income	\$0.00	\$0.00	\$0.00	\$0.00	\$5,951.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,951.21
IFKKA Membership Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,645.00	\$2,645.00
IFKKA Seminar & Training Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,411.17	\$0.00	\$1,411.17
Merchandise Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,945.00	\$3,945.00
Sponsorship/Fundraising Income	\$10.00	\$0.00	\$0.00	\$0.00	\$0.00	\$671.40	\$0.00	\$0.00	\$0.00	\$0.00	\$681.40
Total Income	\$2,348.12	\$3,060.00	\$1,000.00	\$7,193.97	\$5,951.21	\$2,131.40	\$1,186.77	\$175.00	\$1,411.17	\$7,601.93	\$32,059.57
Gross Profit	\$2,348.12	\$3,060.00	\$1,000.00	\$7,193.97	\$5,951.21	\$2,131.40	\$1,186.77	\$175.00	\$1,411.17	\$7,601.93	\$32,059.57
Plus Other Income											
Other Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.05	\$15.05
Total Other Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.05	\$15.05
Less Operating Expenses											
Accounting & Accounting System	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$553.57	\$553.57
Bank fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.57	\$27.57
External Tournament Expenses/C	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.00	\$30.00
IFKKA Camp Expenses	\$0.00	\$0.00	\$0.00	\$5,501.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,501.88
IFKKA End of Year Function	\$1,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,785.00
IFKKA Grading Expenses	\$0.00	\$580.00	\$893.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,473.24
IFKKA Interclub Tournament Exp	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,225.34	\$661.14	\$152.00	\$0.00	\$0.00	\$2,038.48
IFKKA Main Tournament Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$3,527.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,527.12
IFKKA Seminar Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.47	\$0.00	\$1,656.47
Insurance Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$943.00	\$943.00
Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,664.52	\$33,664.52
Membership Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.00	\$50.00
Merchandise Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,572.97	\$1,572.97
Other Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$956.40	\$956.40
Stationary and General Office Exp	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$184.80	\$184.80
Total Operating Expenses	\$1,785.00	\$580.00	\$893.24	\$5,501.88	\$3,527.12	\$1,225.34	\$661.14	\$152.00	\$1,656.47	\$37,982.83	\$53,965.02
Net Profit	\$563.12	\$2,480.00	\$106.76	\$1,692.09	\$2,424.09	\$906.06	\$525.63	\$23.00	-\$245.30	-\$30,365.85	-\$21,890.40

	Income	Expenses	Net Profit
EOY Christmas Party	2,348.12	1,785.00	563.12
Grading Junior	3,060.00	580.00	2,480.00
Grading Senior	1,000.00	893.24	106.76
IFKKA Camp	7,193.97	5,501.88	1,692.09
IFKKA Main Tournament	5,951.21	3,527.12	2,424.09
Interclub - Clicker	2,131.40	1,225.34	906.06
Interclub - Contact	1,186.77	661.14	525.63
Interclub - Kata	175.00	152.00	23.00
Seminars - Mark Mitchell	1,411.17	1,656.47	(245.30)
Merchandise Income	3,945.00	1,572.97	2,372.03
Sponsorship/Fundraising	2,645.00	-	2,645.00
Operating	1,026.98	36,409.86	(35,382.88)
Total	32,074.62	53,965.02	(21,890.40)



International Federation of Karate
Kyokushinkai Australia Inc

AGM 2017



IFKKA Mission Statement

To encourage, promote, advance, and administer Martial Arts through:

- ▶ The positive development of its members in their karate endeavours.
- ▶ Follow the karate guidelines as set down by the International Federation of Karate (IFK).
- ▶ Ensure that an open, consultative, and equal organisational model is developed, regardless of karate rank, to meet these objects in a positive supportive environment.



Agenda – Saturday 5th August 2017

- ▶ Opening Remarks –
 - Covers the period 1st July 2016 – 30th June 2017
- ▶ Apologies
- ▶ Previous Minutes
- ▶ Matters Arising from Previous Minutes
- ▶ Presentation of Annual Reports
 - President's & Country Representative Report
 - Secretary's Report
 - Adoption of Annual Reports



Agenda continued

- Presentation of Accounts (Treasurer)
- Adoption of Accounts
- ▶ Motions to be put to AGM
- ▶ President's remarks
- ▶ Election of Dojo Operator Board Members
- ▶ Any other Competent Business
- ▶ Closing Remarks



President's Report

Jenny Fuller



President's Report

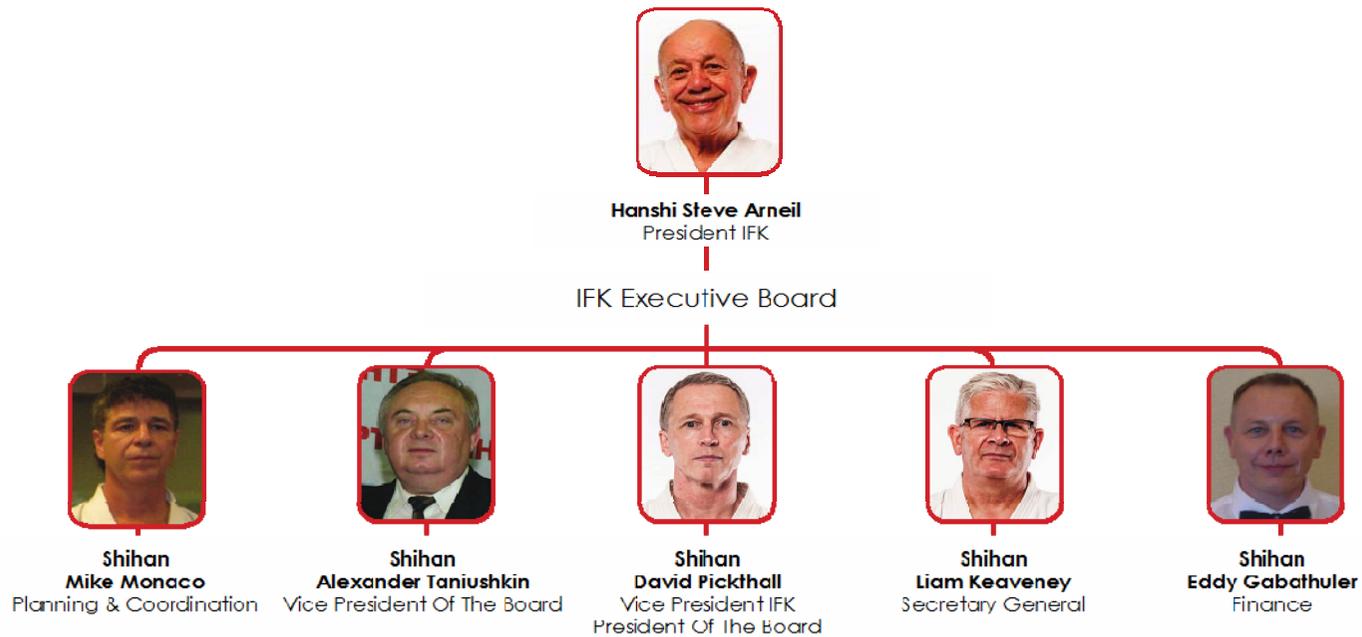
1. Introduction
2. Country Representative Report
3. Administration
4. Training and Development
5. Tournaments
6. Summary



President's Report

- ▶ 2. Country Representatives Report
 - International Board

International Federation Of Karate (IFK) Executive Board



President's Report

▶ 3. Administration

3.1 Legal

Thanh Pham Coroner's Inquiry

The Deputy State Coroner Magistrate Harriet Grahame was complimentary of the initiatives we have made, and no orders were listed against the IFKKA due to all of the work we had done.

However she did make comment directly to the IFKKA as follows:



President's Report

▶ 3. Administration 3.1 Legal – continued

Changes since Thanh's death made by IFFKA

52. *Jenny Fuller gave evidence that following Thanh's death, IFFKA has made a number of changes with the hope of introducing "better operating procedures".⁴⁴ She described the slow process of modernising procedures in a hierarchical organisation where traditionally the highest ranked fighter is also the leader of the organisation. She outlined a number of changes which she suggested will make gradings safer in the future, these included the use of a three person panel of assessors, a clearer and more standardised grading procedure, better record keeping, the introduction of an independent first aid officer at black belt gradings, and medical assessment before black belt gradings.*



President's Report

▶ 3.1 Administration – Legal Continued

53. *At the time of Thanh's death, it appears that there was no formal policy in place in relation to dealing with potential head injuries. Ms Fuller gave evidence that IFKKA had now developed a head injury protocol.⁴⁵ The document was shown to Dr Davies in the witness box and while he considered it "broadly reasonable" it appeared to be his view that it should be strengthened.⁴⁶ On the evidence before me I am not in a position to comment further on the specific policy. Nevertheless in the light of his comments I urge IFFKA to undertake its review.*



President's Report

▶ 3.1 Administration – Legal Continued

54. While the changes outlined by Ms Fuller are to be commended, I was not convinced that her level of enthusiasm was shared by all those involved in the organisation. Thanh died almost five years before Ms Fuller gave her evidence and yet it was apparent that others in the organisation were unaware or only vaguely aware of some of the changes she mentioned. Some remained in draft form.



President's Report

▶ 3.1 Administration – Legal Continued

55. *I have some real concerns that cultural change in the organisation may be slow, but I urge Ms Fuller and others to continue the process at the conclusion of this inquest. I accept that it can be difficult to tackle comprehensive change in an organisation reliant on volunteers and I hope IFFKA has the necessary resolve to follow through. Given Ms Fuller's responsible approach to the task at hand, I refrain from making any formal recommendations in this regard.*



President's Report

3. Administration – Continued

3.2 Compliance

3.3 Income

3.4 Advertising

3.5 Executive Board Role Clarification

3.6 Insurance

3.7 Communications

3.8 Risk Management

3.9 Safety



President's Report

4. Training and Development

4.1 Camps & Seminars- Student Develop

4.2 Squad Development-

4.3 Grading Standardisation

4.4 Referees and Judges qualifications / certification

4.5 Exchange Program



President's Report

▶ 5. Tournaments

5.1 IFKKA- Interclub & 13th Annual Championships

5.2 IFK –5th IFK World Championships – Romania

5.3 KWU

5.4 Australian Full Contact Karate Organisation (AFKO)

5.5 Tournaments Other Kyokushin Groups

5.6 Tournaments Other – Kempo Ryu, AMAC

5.7 Tournaments General Overview

5.8 IFKKA Coach



President's Report continued-

6.SUMMARY

- ▶ Whilst this year has not been as busy as the previous, we have still covered a lot of work. The Coronial Inquest continued to be a drain on the Executive, though the outcome was positive in the end. We cannot however return to how we use to operate; safety must be a focus of the organisation.
- ▶ It still remains difficult to develop a not-for-profit sporting organisation to ensure it meets all of its statutory obligations and keep sight of the core focus of the IFKKA which is karate!
- ▶ There must focus on the skills required by the executive to ensure we keep moving forward and hopefully encourage others to join the IFKKA.



Don't lose sight of our Mission Statement

IFKKA Mission Statement

To encourage, promote, advance, and administer Martial Arts through: .

- The positive development of its members in their karate endeavours.
- Follow the karate guidelines as set down by the International Federation of Karate (IFK).
- Ensure that an open, consultative, and equal organisational model is developed, regardless of karate rank, to meet these objects in a positive supportive environment.



Secretary's Report

Shaharin Yussof



REGISTERED DOJO

The IFKKA has 5 registered dojo, all of which are currently active. Four are in Sydney's Inner West, and the 5th is in Melbourne.



Marrickville/Tempe



Kuro Obi Martial Arts – Petersham & Newtown



KKC Karate Club



Dulwich Hill Karate Club



Kaizen Dojo



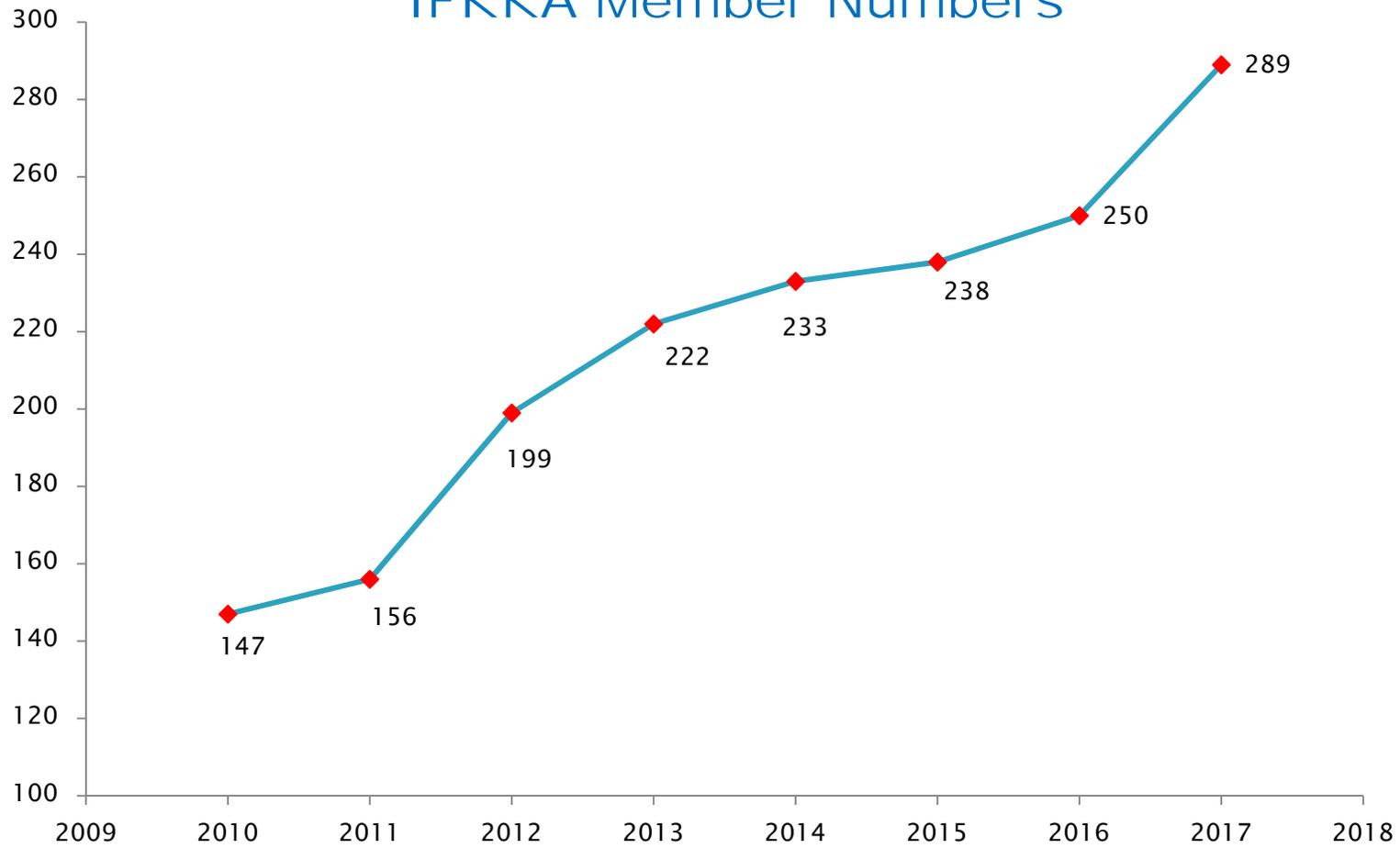
MEMBER STATISTICS

- ▶ At 2nd July 2017, there were 289 registered members across 5 dojo. We had 67 new members during the July 2016- June 2017 year. This is however not the number we report to the IFK, because we report Jan-Dec to them.
- ▶ Due to a change in the way members are defined i.e. by annual membership, the actual number of members actively training is somewhat less than the number given above.
- ▶ There are currently 22 voting members, of which 16 are actively training. Bear in mind that dojo membership and IFKKA membership are separate.

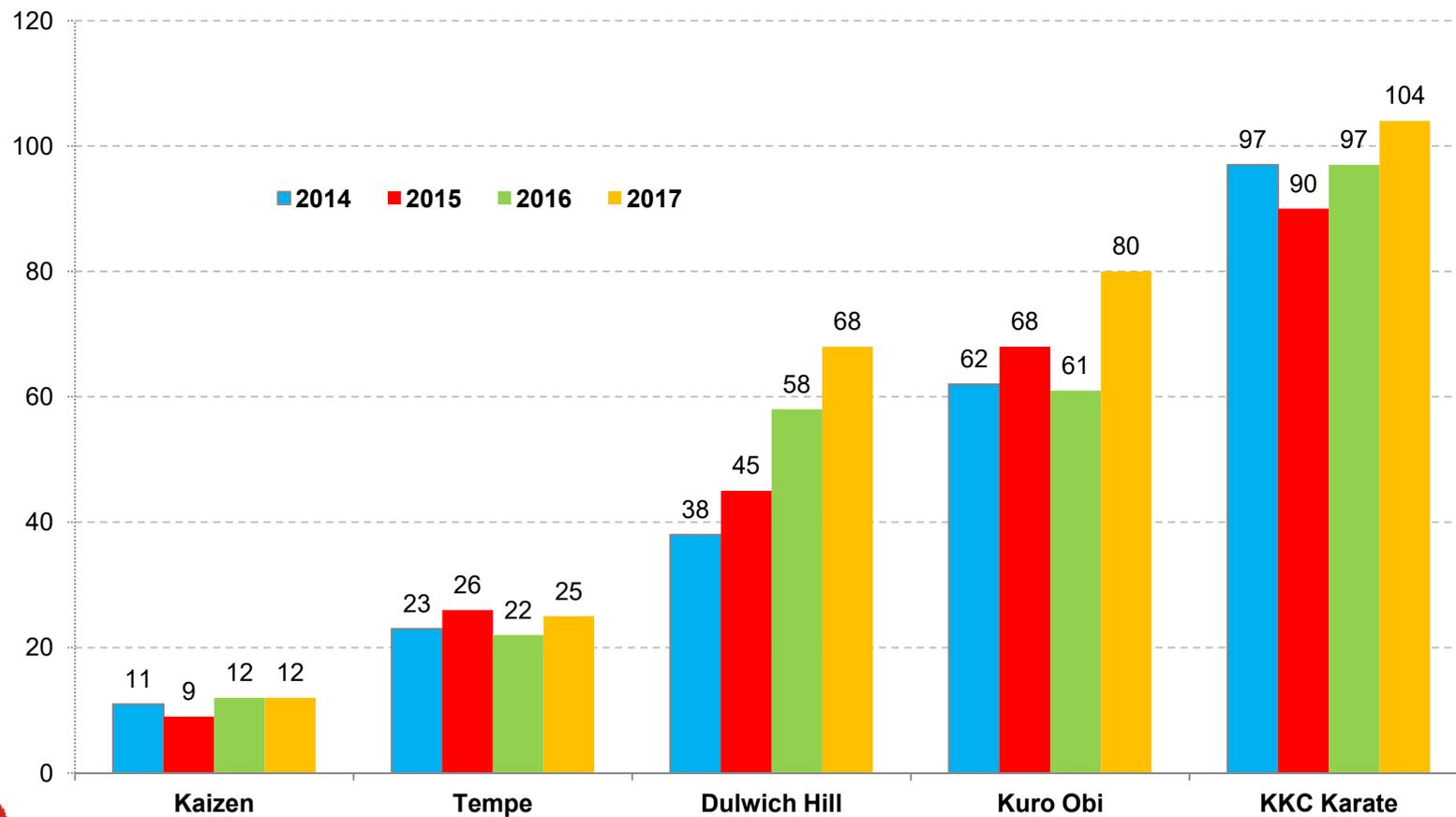


A quorum is 50% of voting members.

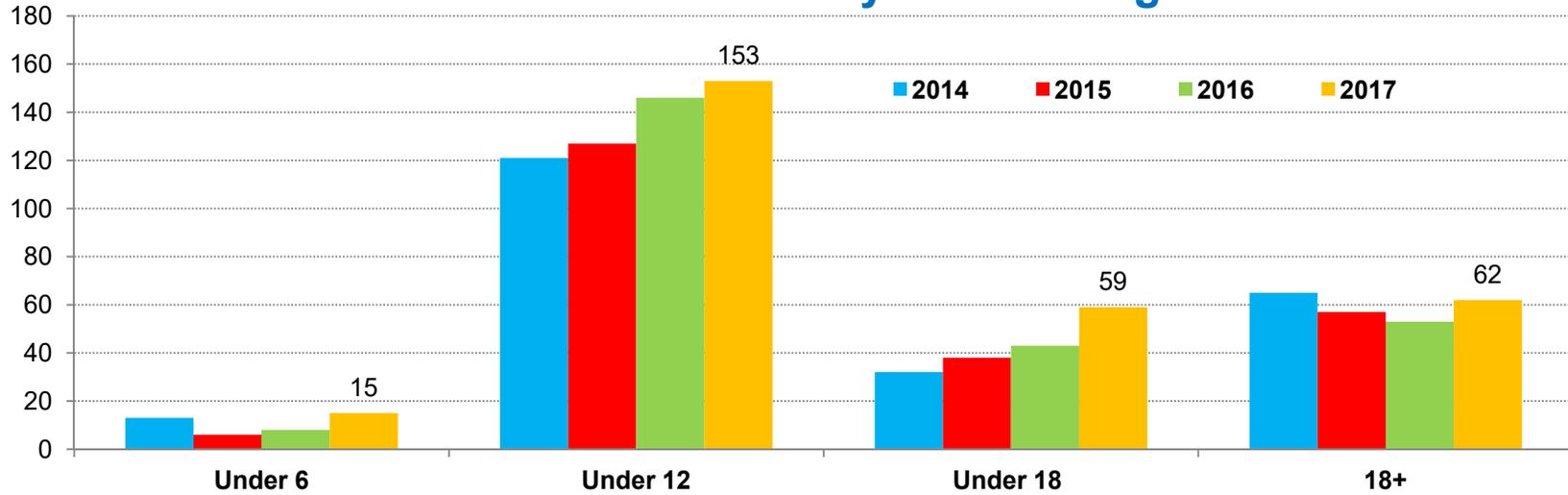
IFKKA Member Numbers



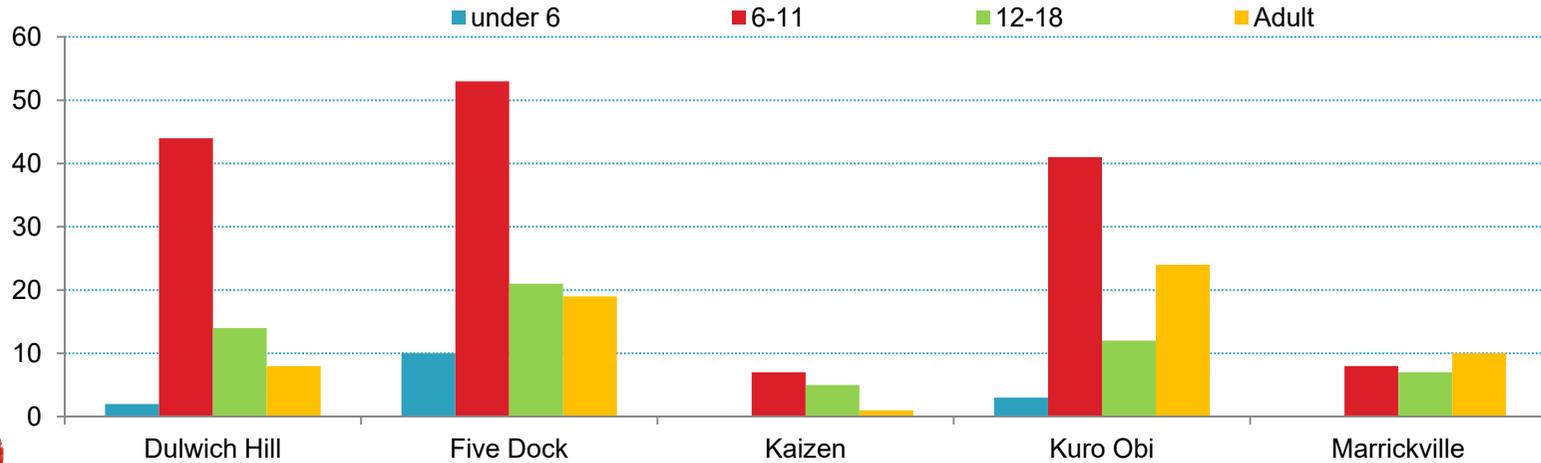
Member numbers by year and dojo



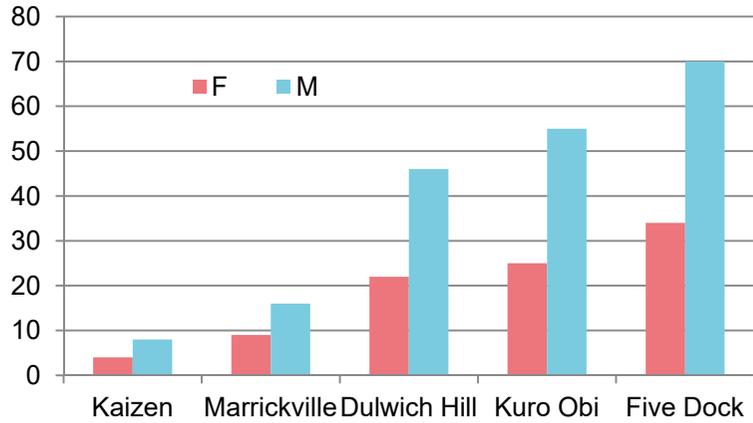
Member Numbers by Year and Age



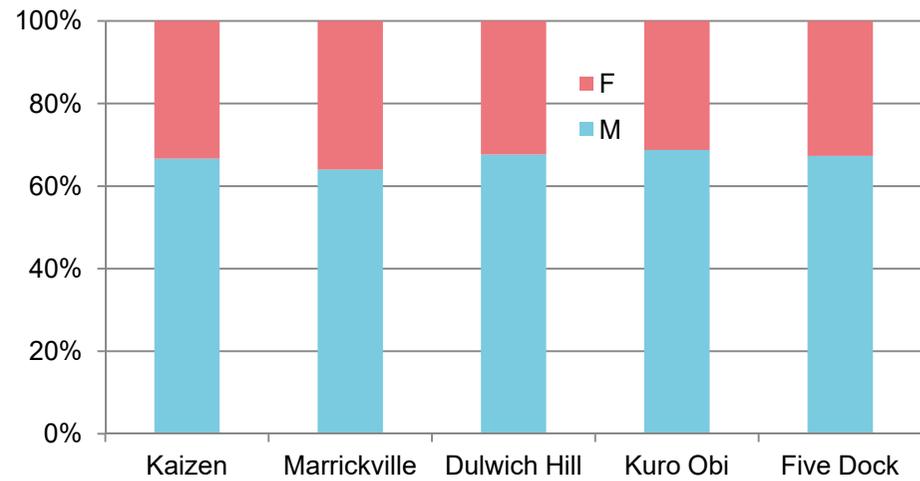
By Dojo by Age



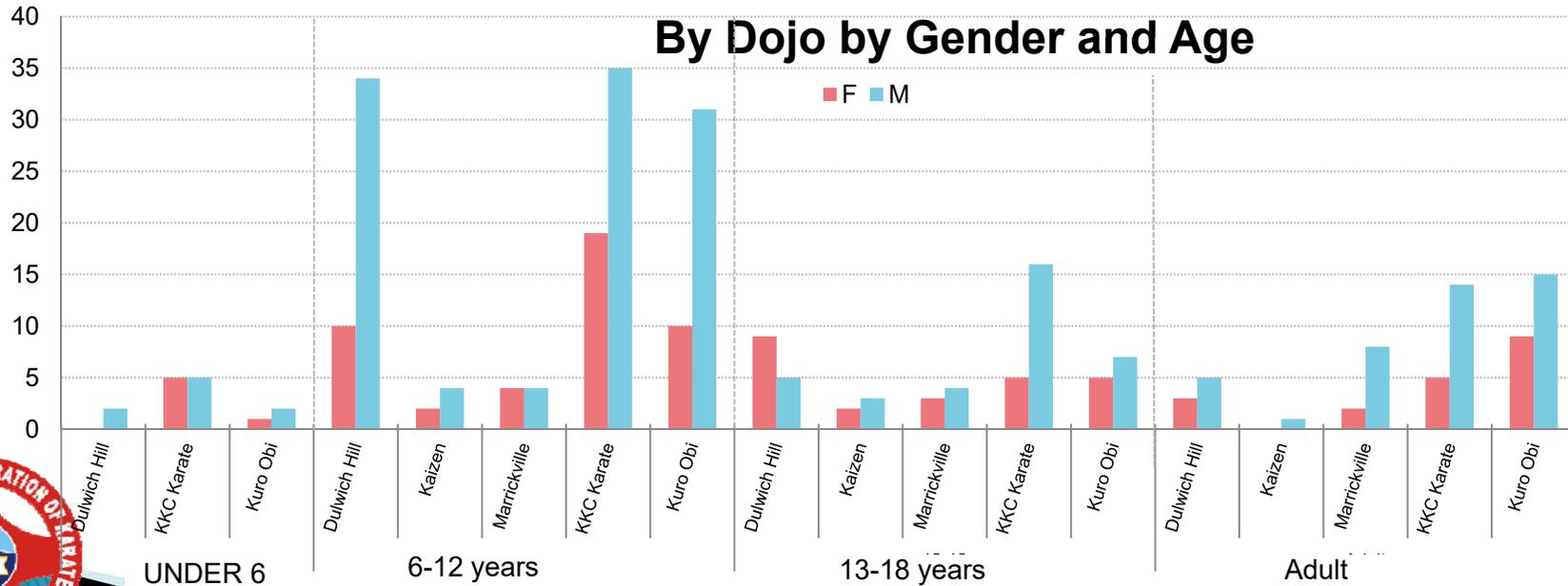
By Gender by Dojo



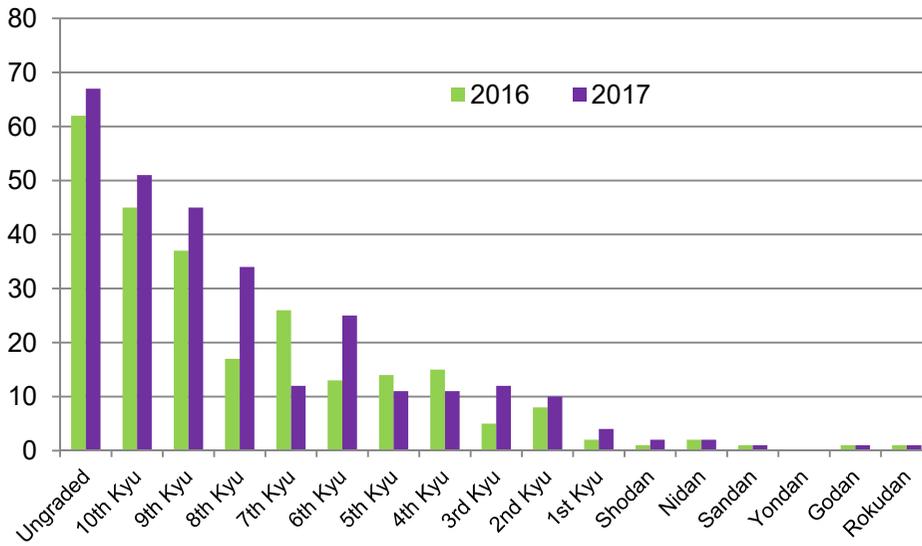
By Gender by Dojo in %



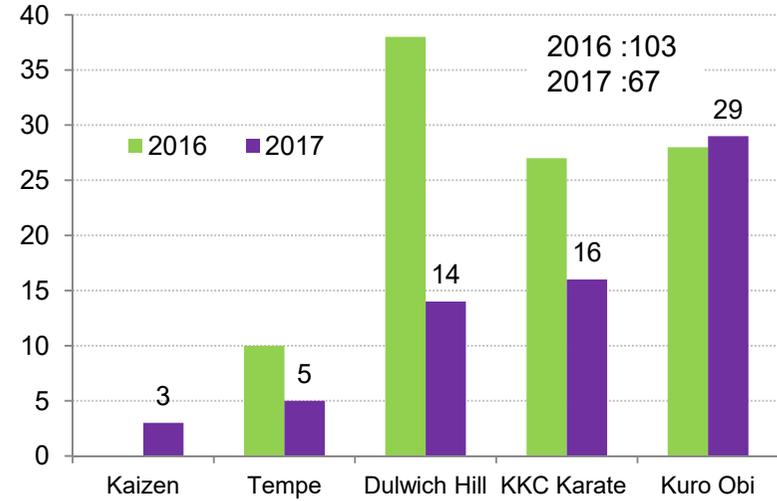
By Dojo by Gender and Age



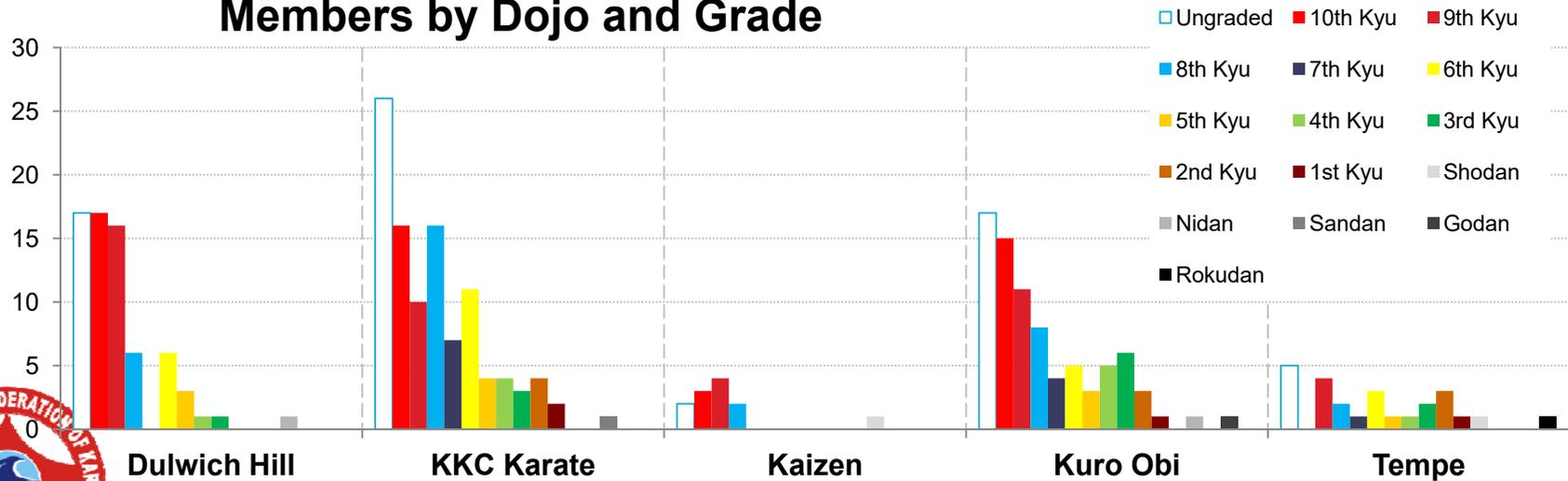
Members by Grade



New Members by Dojo

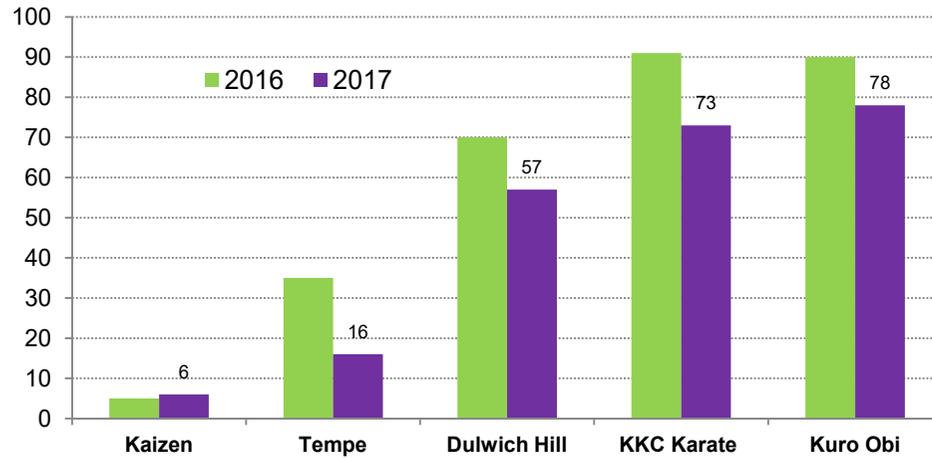


Members by Dojo and Grade

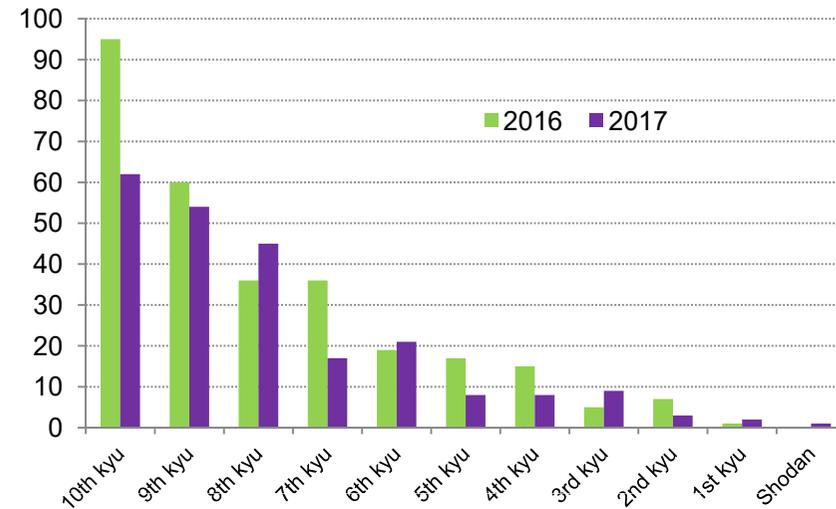


GRADING STATISTICS

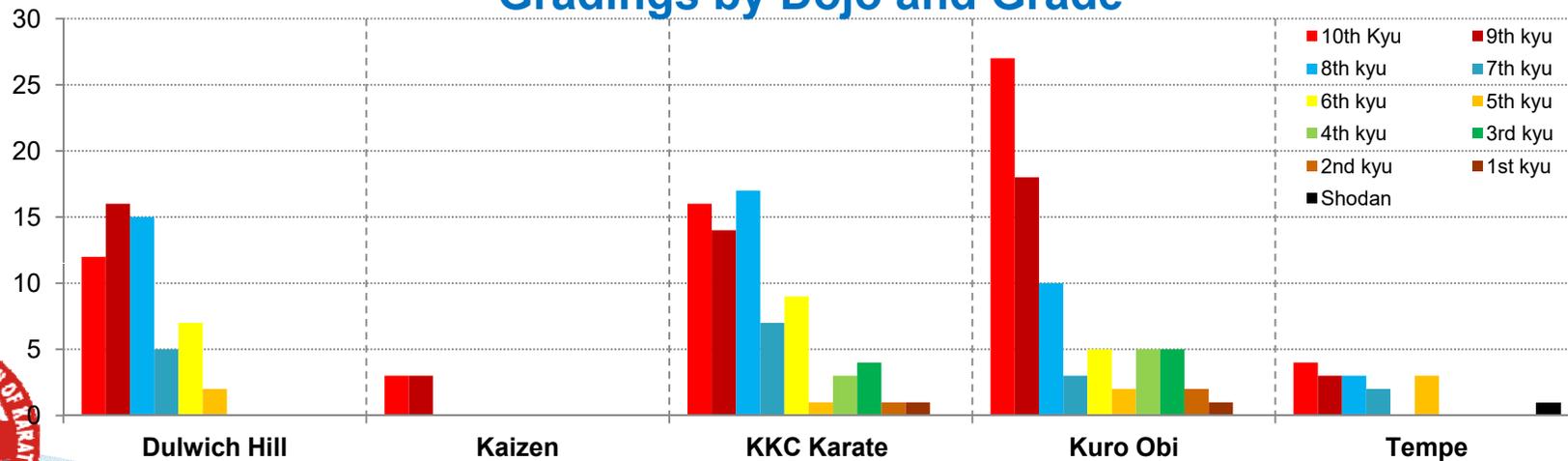
Gradings by dojo



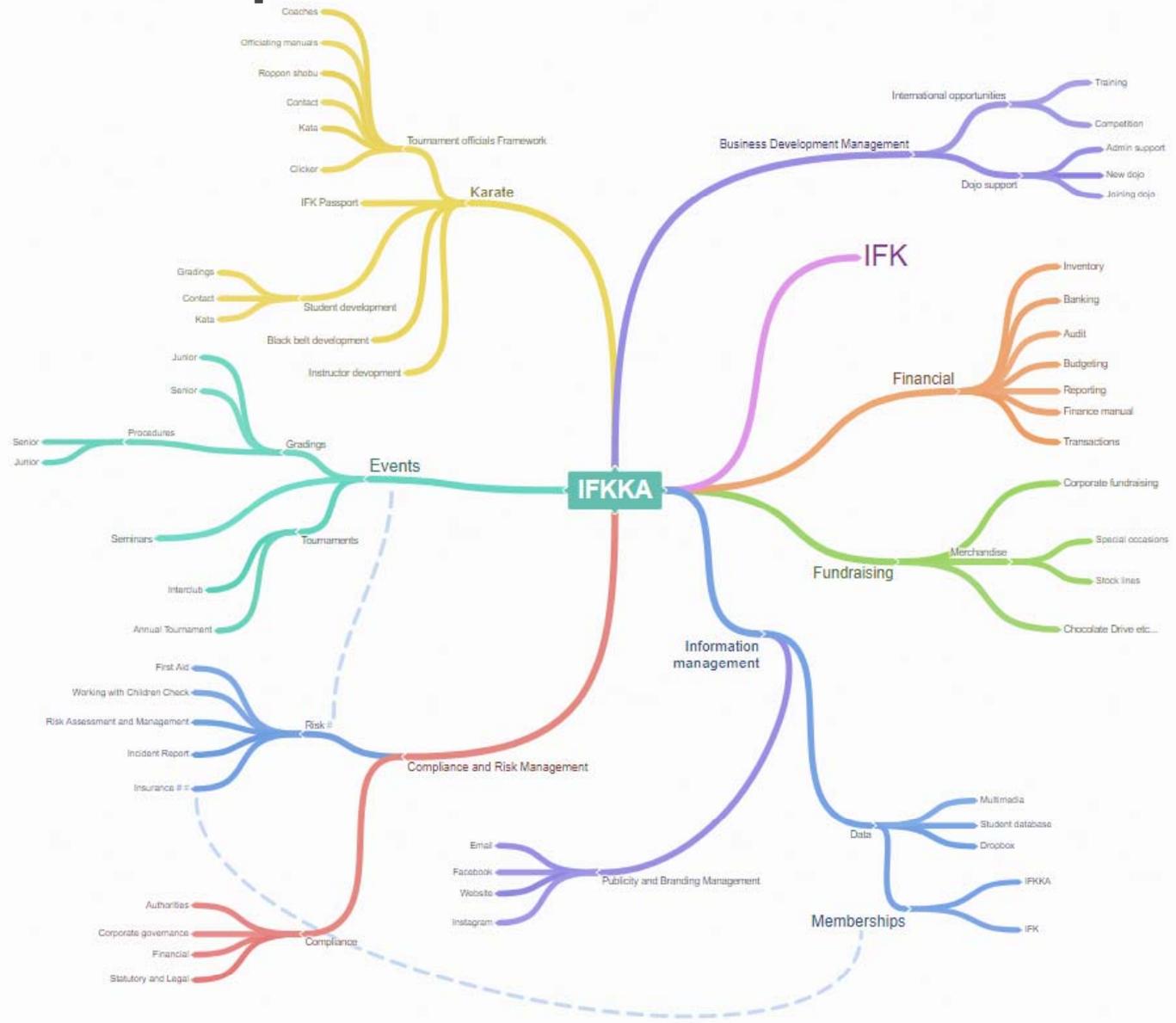
Gradings by Grade



Gradings by Dojo and Grade



IFKKA Roadmap



Summary

- ▶ We've had steady annual growth, though there has been a drop in new members compared to previous year.
- ▶ Need to work on organisation-wide marketing
- ▶ We need to work on 12-18yr student retention
- ▶ We are working on improving the membership management
- ▶ We have an extensive roadmap laid out with most of it still in need of fulfilment.



Treasurer's Report

Anthony Zamattia

Financial Period from 1 July 2016 – 30 June 2017



Treasurer's Report

The IFKKA experienced its largest financial operating deficit this year. This is due primarily to the \$34k extraordinary item of legal expenditure incurred as part of the coroner's inquest. These costs have been fully incurred and no further expenditure is budgeted in this area.

Excluding this extraordinary item, the IFK returned a surplus in the order of \$12k. This is primarily due to the absence of expenses relating to overseas event contributions.

Our financial position remains sound as at 30 June 2017 with cash balances (bank deposits) of \$23k.

It is fair to say this year has seen a period of fiscal consolidation as the IFKKA executive manage cash flows and reserves and balance development initiatives.

A number of improvements have been made in the areas of financial control and reporting further streamlining procedures and the timeliness of information. Event reporting has been improved and the chart of accounts has been re-designed to reflect the main activity lines of the IFKKA.

The control environment remains very tight and the executive constantly monitor this area to ensure transparency and the presence of an audit trail.

The IFKKA financial procedure and policies framework documentation has been completed and approved by the executive. This is a live document that is constantly reviewed for improvements to ensure it remains relevant and effective for the organisation.



Event P&L

	Income	Expenses	Net Profit
EOY Christmas Party	2,348.12	1,785.00	563.12
Grading Junior	3,060.00	580.00	2,480.00
Grading Senior	1,000.00	893.24	106.76
IFKKA Camp	7,193.97	5,501.88	1,692.09
IFKKA Main Tournament	5,951.21	3,527.12	2,424.09
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Interclub - Contact	1,186.77	661.14	525.63
Interclub - Kata	175.00	152.00	23.00
Seminars - Mark Mitchell	1,411.17	1,656.47	(245.30)
Merchandise Income	3,945.00	1,572.97	2,372.03
Sponsorship/Fundraising Income	2,645.00	-	2,645.00
Operating	1,026.98	36,409.86	(35,382.88)
	32,074.62	53,965.02	(21,890.40)

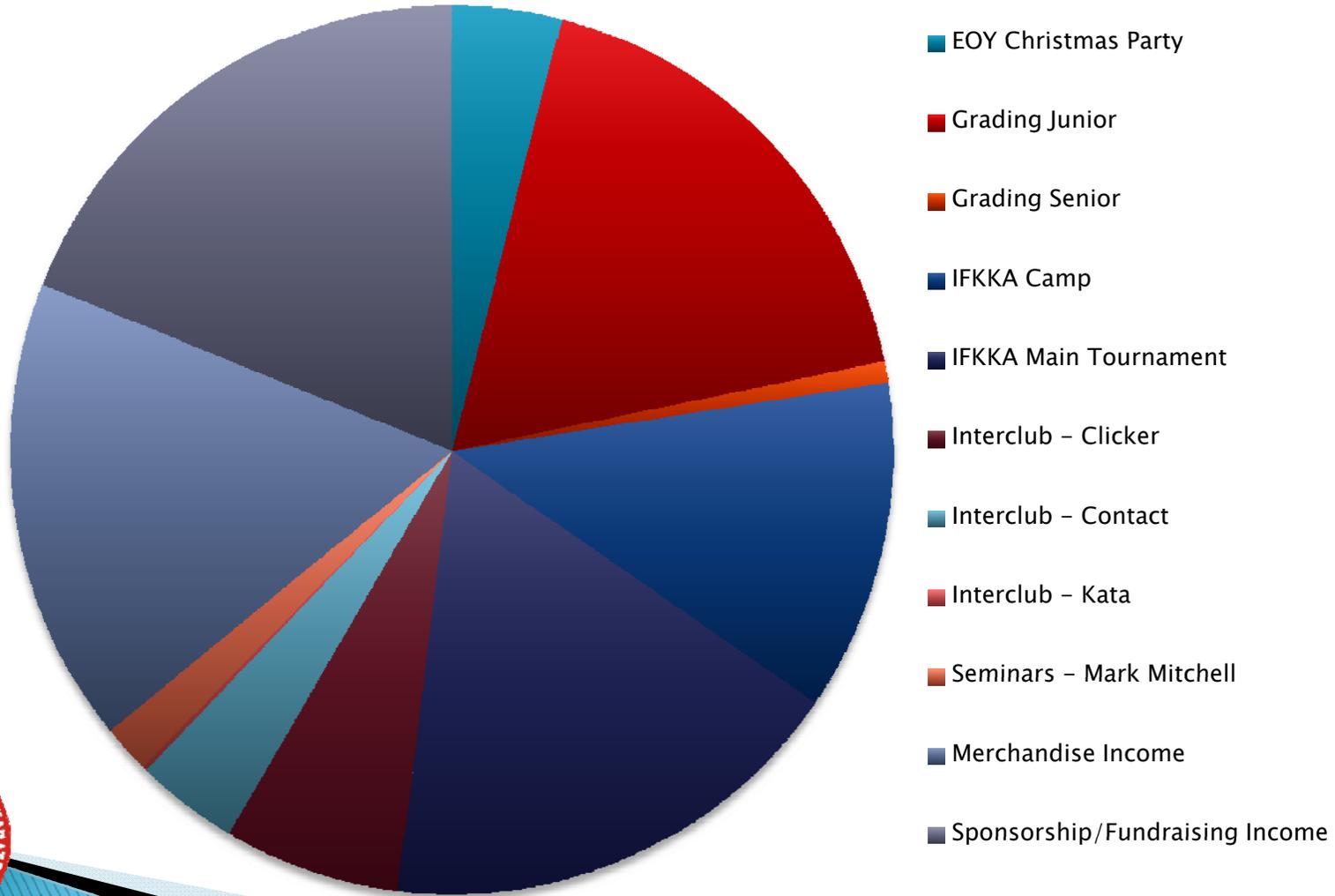
Highlights:

- Strong net profit from events despite the calendar timing resulting no Kata event this year. Kata is traditionally a high profit event.
- Operating expenses contributed significantly to the final result as a result of legal expenditure on the coroners inquest.
- The absence of overseas events this year has resulted in travel and event expenditure savings.



Event P&L

Event Profit Distribution



30 June 2017 Balance sheet

Balance Sheet
International Federation of Karate Kyokushinkai Australia Inc
As at 30 June 2017

	30 Jun 2017	30 Jun 2016
Assets		
Bank		
Westpac 237842	\$8,788.45	\$6,918.08
Westpac Investment 422837	\$14,708.95	\$41,564.59
Total Bank	\$23,497.40	\$48,482.67
Current Assets		
Inventory	\$3.00	\$0.00
Inventory (NEW)	\$4,614.86	\$4,957.93
Trade Debtors	\$3,504.52	\$2,275.68
Total Current Assets	\$8,122.38	\$7,233.61
Total Assets	\$31,619.78	\$55,716.28
Liabilities		
Current Liabilities		
Accrued Liabilities	\$0.00	\$450.00
Rounding	\$1.76	\$2.61
Trade Creditors	-\$581.51	\$1,165.74
Unpaid Expense Claims	\$0.00	\$8.00
Total Current Liabilities	-\$579.75	\$1,626.35
Total Liabilities	-\$579.75	\$1,626.35
Net Assets	\$32,199.53	\$54,089.93
Equity		
Current Year Earnings	-\$21,890.40	-\$5,598.06
Retained Earnings	\$54,089.93	\$59,687.99
Total Equity	\$32,199.53	\$54,089.93

Highlights:

- Reduction in cash holdings compared to prior year due to legal expenditure in relation to coroner's inquest.
- Reduction in trade creditors due to timing of payment of legal invoices.



Thank you all for coming today.

Here's to a great 2017-8!

